

October 16, 1946

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TO: SA-E-
FROM: ICD--

SUBJECT: Terminology suggested as a basis for discussion at SA-E Staff Meeting, October 17, 1946

In compliance with your request I am forwarding the following definitions of terms frequently used in our conversations and papers. Only a few of these terms were chosen because of the limitation of time for discussion. Copies of this memorandum have been sent to all those usually present at your weekly Staff Meetings.

- A. Intelligence is officially evaluated information about foreign countries. + + 2w
- B. Research is the process of collecting, analyzing, and organizing information. no
- C. Intelligence research is the application of research to the production of intelligence upon a current situation, its historical background and foreseeable development. ?
- D. Policy is a principle of action.
- E. The distinction between policy formulation and intelligence research is:

Policy formulation selects and supports a course of action and relates this course to the overall policy pattern of the United States.

Intelligence research produces conclusions resulting from analysis of the current situation and possible developments inherent therein.

Policy recommendations or decisions may be based on the conclusions resulting from intelligence research.

For example, the intelligence researcher may conclude --
If line A is taken, I will probably develop.
If line B is taken, I will probably develop.

The policy maker then decides upon line A or line B or some other line of action.